



Steven J. Salazar
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Qualifications Summary

In addition to serving as a Canyon Lake POA Director for the last two years, I have fourteen years of professional experience working in the medical software industry — and currently market and sell clinical and financial software solutions to healthcare organizations across the U.S. Previously, I acquired broad production/operations management experience working in the shipbuilding industry.

Goals and Objectives

As the membership is well aware, the POA is an organization in a state of transition. The last two years has been a challenging period of time during which I and others, by responsibly promoting major reforms, have worked to institute business practices that will enable the POA to succeed into the foreseeable future. But our work is not done. If re-elected, some of the key results that I will endeavor to achieve during my second term will be to:

- Successfully implement new HOA Management software and integrate it with the new Point-of-Sale solution;
- Document new financial management and HR policies/procedures consistent with industry best practices;
- Promote management priorities that limit the growth of assessments to the rate of inflation or lower;
- Efficiently repave POA roads, maintain community facilities and manage other capital projects;
- Implement new video technology that improves security at the gates, community perimeters and amenities;
- Maintain diligence with regards to avoiding potentially costly litigation.

Professional Experience

Canyon Lake POA Director	2009 - Present
Medical Software Marketing & Sales Executive	1997 - Present
Staff Engineer, <i>National Steel and Shipbuilding Company, San Diego</i>	1991 - 1997

Education

San Diego State University — <i>Master of Science in Business Administration</i>	1998
San Diego State University — <i>Bachelor of Arts in Economics</i>	1991