

Sunset Beach Sales

- We have had the SNACK TRUCK for the past four weekends at Sunset Beach
- Sales have been:

7-11 (Six Hours Per Day) \$202.25

7-12 194.75

7-18 249.25

7-19 192.75

7-25 153.00

7-26 202.25

8-01 155.75

8-02 150.50

Total \$1500.50 for 48 hours = \$31.26 average per hour sales

- Needless to say the sales have been disappointing. Our Vendor needs to make a minimum of \$100.00 per hour to cover their costs (i.e. Insurance, City licenses, employee costs, gas, cost of food, etc.) So as of now the test period is over and it has failed.

The Community did not support this and the Vendor is in business to make a profit.

Lighthouse Steering Committee

- We had our first meeting
- Due to everyone's schedule (mostly mine) we had to postpone our second meeting.
- It is now scheduled for August 13
- It's a slow process – we want to make sure it's done correctly. The six people on the Committee all have a wealth of knowledge that they are bringing to the table
- One that we all agreed on was that sales had to improve in the future for the Restaurant to be viable. The question is HOW DO WE GET THE MEMBER OF THE COMMUNITY TO USE THE RESTAURANT? This may seem like a simple question, however it's not. We have 12,000+ members and they all have different thoughts as to what should be done. Blending their wants and desires is a very difficult job.

Quality Assurance

The Committee would like me to remind Members of the following:

- Guest may be called in Online
- Members Records may be changed Online
- Keep checking the website it's updated all the time – www.canyonlakepoa.com
- Important Notices On the Website
- Summer Activities On the Website